

## **BOOM LOGISTICS LIMITED**

ABN 28 095 466 961

HALF YEAR REPORT 31 DECEMBER 2003

# **BOOM LOGISTICS LIMITED**

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## **Director's Report**

Your directors submit their report for the half year ended 31 December 2003.

#### Directors

The names of the company's directors in office during the half year and until the date of this report are as below. Directors were in office for this entire period unless otherwise stated.

Rodney John Robinson, BSc, MG Sc, F Aus IMM (Non-executive Chairman)
Roderick Glynn Harmon (Managing Director)
Terrance Alexander (Jack) Hebiton (Non-executive Director)
Douglas Edwin Williams (Non-executive Director)
Dr Huw G Davies, BSc (Hons), PhD (Geology) (Non-executive Director)
Fiona Bennett, BA (Hons), CA, FAIM (Non-executive Director)

#### Review and Results of Operations

The consolidated entity experienced significant changes during the half year to 31 December 2003 which makes it difficult to provide any meaningful comparisons to prior periods. These significant changes relate to the acquisition of 6 businesses throughout Australia and a public listing of the company on the Australian Stock Exchange (ASX). The impact of these changes are disclosed in the financial report.

The results of the consolidated entity during the half year to 31 December 2003 were consistent with budget expectations. The acquired businesses continue to be successfully integrated into the company's overall operations. Both the Board and management are confident that the full year budget results will be achieved.

#### Rounding

The amounts contained in this report and in the half year financial report have been rounded to the nearest \$1,000 (where rounding is applicable) under the option available to the company under ASIC Class Order 98/0100. The company is an entity to which the Class Order applies.

Signed in accordance with a resolution of the directors.

Roderick Harmon Managing Director

Chairman

John Robinson

Melbourne, 16 February 2004

### Condensed Statement of Financial Performance for the Half Year ended 31 December 2003

	Note	CONSOLIDATED HALF YEAR DECEMBER 2003 (reviewed) \$'000	HALF YEAR DECEMBER 2002 (unaudited) \$'000
Revenue from ordinary activities	2	31,320	12,502
Expenses from ordinary activities	2	( 26,669)	( 10,932)
Profit from ordinary activities before income tax expense		4,651	1,570
Income tax expense relating to ordinary activities		( 1,305)	( 471)
Profit from ordinary activities after income tax expense		3,346	1,099
Net profit attributable to members of Boom Logistics Limited		3,346	1,099
Transaction costs arising from public equity raising recognised directly in equity	9	( 3,334)	
Total changes in equity other than those resulting from transactions with owners as owners		12	1,099
Basic earnings per share (cents per share)		5.1	2.5
Diluted earnings per share (cents per share)		5.1	2.5
Franked dividends per share (cents per share	)	1.20	-

### Condensed Statement of Financial Position for the Half Year ended 31 December 2003

CURRENT ASSETS	Note	CONSOLIDATED HALF YEAR AS AT 31 DECEMBER 2003 (reviewed) \$'000	FULL YEAR AS AT 30 JUNE 2003 (audited) \$'000	HALF YEAR AS AT 31 DECEMBER 2002 (unaudited) \$'000
Cash assets		4,571	883	1,111
Receivables		14,446	5,915	5,357
Inventories		132	21	3,337
Other current assets		914	1,770	1,457
TOTAL CURRENT ASSETS		20,063	8,589 	7,928
NON CURRENT ASSETS				
Property, plant and equipment		73,863	28,708	28,612
Intangible assets		7,230	67	67
Deferred tax assets		1,194	270	456
TOTAL NON-CURRENT ASSETS		82,287	29,045	29,135
TOTAL ASSETS		102,350	37,634	37,063
CURRENT LIABILITIES Payables Interest bearing liabilities Provisions Tax liabilities Other current liabilities	10	5,005 6,439 3,327 1,405 10,211	3,201 4,365 649 256 850	2,488 3,729 442 471 5,936
TOTAL CURRENT LIABILITIES		26,387	9,321	13,066
NON CURRENT LIABILITIES Interest bearing liabilities Provisions Deferred tax liabilities Other non current liabilities		26,755 231 1,043 1,145	16,764 - 788 -	14,918 - 222 -
TOTAL NON-CURRENT LIABILITIES		29,174	17,552	15,140
TOTAL LIABILITIES		55,561	26,873	28,206
NET ASSETS		46,789 =======	======================================	8,857
EQUITY Contributed equity Retained earnings		41,576 5,213 	8,894 1,867	8,468 389
TOTAL EQUITY		46,789 ======	10,761 ======	8,857 ======

## Condensed Statement of Cash Flows for the Half Year ended 31 December 2003

Cash flows from operating activities         26,122         9,962           Payments to suppliers and employees         (22,548)         (9,078)           Borrowing costs         (1,064)         (724)           Interest received         37         21           Income tax paid         (164)         -           Net cash provided by operating activities         2,383         181           Payments for plant and equipment         (979)         (317)           Payments for plant and equipment         (979)         (2,137)           Proceeds from the sale of plant and equipment         110         -           Net cash used in investing activities         (17,771)         (2,454)           Net cash used in investing activities         19,306         1,493           Proceeds from issue of shares         19,306         1,493           Proceeds from borrowings         2,450         2,000           Repayment of borrowings         2,680)         (1,045)           Net cash provided by financing activities         19,076         2,448           Net increase/(decrease) in cash held         3,688         175           Cash at the beginning of the period         883         936           Cash at the end of the period         4,571         1,111		Note	CONSOLIDATED HALF YEAR DECEMBER 2003 (reviewed) \$'000		DE	HALF YEAR DECEMBER 2002 (unaudited) \$'000	
Payments to suppliers and employees         ( 22,548)         ( 9,078)           Borrowing costs         ( 1,064)         ( 724)           Interest received         37         21           Income tax paid         ( 164)         -           Net cash provided by operating activities         2,383         181           Cash flows from investing activities         ( 979)         ( 317)           Payments for plant and equipment         ( 979)         ( 2,137)           Payments for business acquisitions net of cash acquired         7(d)         16,902)         ( 2,137)           Proceeds from the sale of plant and equipment         110         -           Net cash used in investing activities         ( 17,771)         ( 2,454)           Cash flows from financing activities         19,306         1,493           Proceeds from issue of shares         19,306         1,493           Proceeds from borrowings         2,450         2,000           Repayment of borrowings         2,450         2,000           Repayment of borrowings         19,076         2,448           Net cash provided by financing activities         19,076         2,448           Net increase/(decrease) in cash held         3,688         175           Cash at the beginning of the period<	Cash flows from operating activities						
Borrowing costs   ( 1,064)   ( 724)     Interest received   37   21     Income tax paid   ( 164)   -     Net cash provided by operating activities   2,383   181     Cash flows from investing activities     Payments for plant and equipment   ( 979)   ( 317)     Payments for business acquisitions net of cash acquired   7(d)   16,902   ( 2,137)     Proceeds from the sale of plant and equipment   110   -     Net cash used in investing activities   ( 17,771)   ( 2,454)     Cash flows from financing activities   19,306   1,493     Proceeds from issue of shares   19,306   2,450   2,000     Repayment of borrowings   2,450   2,000     Repayment of borrowings   ( 2,680)   ( 1,045)     Net cash provided by financing activities   19,076   2,448     Net increase/(decrease) in cash held   3,688   175     Cash at the beginning of the period   883   936     Cash at the end of the period   4,571   1,111	·					•	
Interest received   37   21     Income tax paid   ( 164)			(	•	(		
Net cash provided by operating activities   2,383   181	<u> </u>		(	. ,	(	,	
Net cash provided by operating activities  Cash flows from investing activities Payments for plant and equipment ( 979) ( 317) Payments for business acquisitions net of cash acquired 7(d) ( 16,902) ( 2,137) Proceeds from the sale of plant and equipment 110  Net cash used in investing activities ( 17,771) ( 2,454)  Cash flows from financing activities  Proceeds from issue of shares 19,306 1,493 Proceeds from borrowings 2,450 2,000 Repayment of borrowings ( 2,680) ( 1,045)  Net cash provided by financing activities 19,076 2,448  Net increase/(decrease) in cash held 3,688 175 Cash at the beginning of the period 883 936  Cash at the end of the period 4,571 1,111						21	
Cash flows from investing activities Payments for plant and equipment Payments for business acquisitions net of cash acquired Payments for business acquisitions net of cash acquired Proceeds from the sale of plant and equipment  Net cash used in investing activities  Cash flows from financing activities  Proceeds from issue of shares Proceeds from borrowings Proceeds f	Income tax paid		(	164)		-	
Payments for plant and equipment Payments for business acquisitions net of cash acquired Payments for business acquisitions net of cash acquired Proceeds from the sale of plant and equipment  Net cash used in investing activities  Cash flows from financing activities  Proceeds from issue of shares Proceeds from borrowings Proceeds from issue of shares Proceeds from borrowings Proceeds from issue of shares Proceeds from issue of	Net cash provided by operating activities			2,383		181	
Payments for business acquisitions net of cash acquired 7(d) ( 16,902) ( 2,137)  Proceeds from the sale of plant and equipment 110	Cash flows from investing activities						
Proceeds from the sale of plant and equipment  Net cash used in investing activities  Cash flows from financing activities  Proceeds from issue of shares  Proceeds from borrowings  Repayment of borrowings  Net cash provided by financing activities  Net increase/(decrease) in cash held Cash at the beginning of the period  Cash at the end of the period  110	Payments for plant and equipment		(				
Net cash used in investing activities         ( 17,771)         ( 2,454)           Cash flows from financing activities         Troceeds from issue of shares         19,306         1,493           Proceeds from borrowings         2,450         2,000           Repayment of borrowings         ( 2,680)         ( 1,045)           Net cash provided by financing activities         19,076         2,448           Net increase/(decrease) in cash held         3,688         175           Cash at the beginning of the period         883         936           Cash at the end of the period         4,571         1,111	Payments for business acquisitions net of cash acquired	7(d)	(	16,902)	(	2,137)	
Cash flows from financing activities  Proceeds from issue of shares  Proceeds from borrowings  Repayment of borrowings  Net cash provided by financing activities  Net increase/(decrease) in cash held Cash at the beginning of the period  Cash at the end of the period	Proceeds from the sale of plant and equipment			110		-	
Proceeds from issue of shares       19,306       1,493         Proceeds from borrowings       2,450       2,000         Repayment of borrowings       (2,680)       (1,045)         Net cash provided by financing activities       19,076       2,448         Net increase/(decrease) in cash held       3,688       175         Cash at the beginning of the period       883       936         Cash at the end of the period       4,571       1,111	Net cash used in investing activities		(	• •	(	2,454)	
Proceeds from borrowings 2,450 2,000 Repayment of borrowings (2,680) (1,045)  Net cash provided by financing activities 19,076 2,448  Net increase/(decrease) in cash held 3,688 175 Cash at the beginning of the period 883 936  Cash at the end of the period 4,571 1,111	Cash flows from financing activities						
Repayment of borrowings (2,680) (1,045)  Net cash provided by financing activities 19,076 2,448  Net increase/(decrease) in cash held 3,688 175  Cash at the beginning of the period 883 936  Cash at the end of the period 4,571 1,111				19,306			
Net cash provided by financing activities  19,076 2,448  Net increase/(decrease) in cash held Cash at the beginning of the period  Cash at the end of the period  4,571 1,111	Proceeds from borrowings			2,450			
Net increase/(decrease) in cash held Cash at the beginning of the period  Cash at the end of the period  3,688 175 883 936 4,571 1,111	Repayment of borrowings		(	2,680)	(	1,045)	
Cash at the beginning of the period 883 936  Cash at the end of the period 4,571 1,111	Net cash provided by financing activities			19,076		2,448	
Cash at the beginning of the period 883 936  Cash at the end of the period 4,571 1,111	Not increase/(decrease) in each hold			2 600		175	
Cash at the end of the period 4,571 1,111	,			·		_	
	• • •						
	Cash at the end of the period		==		===	-	

## Notes to the Condensed Financial Statements for the Half Year ended 31 December 2003

#### 1. Basis of preparation of the half year financial report

The half year financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing activities of the consolidated entity as the full financial report.

The half year financial report should be read in conjunction with the Annual Financial Report of Boom Logistics Limited as at 30 June 2003 and company prospectus. It is also recommended that the half year financial report be considered together with any public announcements made by Boom Logistics Limited and its controlled entities during the half year ended 31 December 2003 in accordance with the continuous disclosure obligations arising under the Corporations Act 2001.

#### (a) Basis of accounting

The half year financial report is a general purpose financial report which has been prepared in accordance with the requirements of the Corporations Act 2001, applicable Accounting Standards including AASB 1029 "Interim Financial Reporting" and other mandatory professional reporting requirements (Urgent Issues Group Consensus Views).

The half year financial report has been prepared in accordance with the historical cost convention except where stated.

For the purpose of preparing the half year financial report, the half year has been treated as a discrete reporting period.

#### (b) Comparatives

The half year ended 31 December 2002 comparatives are unaudited as the company was not a disclosing entity in accordance with the Corporations Act 2001 at the time.

# Notes to the Condensed Financial Statements for the Half Year ended 31 December 2003

CONSOLIDATED	
HALF YEAR	HALF YEAR
DECEMBER	DECEMBER
2003	2002
(reviewed)	(unaudited)
\$1000	\$1000

### 2. Profit From Ordinary Activities

Profit from ordinary activities before income tax expense includes the following revenues and expenses whose disclosure is relevant in explaining the financial performance of the entity.

(a) Revenue from ordinary activities	(a)	Revenue	from	ordinary	activities
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(~)	normae nom oramary activities		
	Revenue from services	31,173	12,481
	Interest income	37	21
	Other revenue	110	-
		31,320	12,502
(b)	Expenses		
	Cost of services	19,391	8,113
	Borrowing costs	1,064	724
	Depreciation and amortisation	1,711	669
	Operating leases	518	262
	Bad and doubtful debts	104	-

#### 3. Dividends Paid Or Provided For On Ordinary Shares

#### (a) Dividends proposed and not recognised as a liability

Fully franked interim dividends	1,108	-
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#### 4. Segment Information

#### (a) Business segments

The company operates in the crane hire industry.

#### (b) Geographical segments

The company operates in Australia only.

#### 5. Contingent Assets And Liabilities

Since the last annual reporting date, there has been no material change to any contingent assets or contingent liabilities.

### 6. Subsequent Events

On 27 January 2004 and 4 February 2004, the company signed 2 commercial hire purchase agreements with CBFC Limited to acquire 2 cranes to the value of \$883,734 and \$990,000, respectively. A capex submission for a tower crane, to the value of \$540,000, has also been approved by the Board.

#### Notes to the Condensed Financial Statements for the Half Year ended 31 December 2003

#### 7. Change In Composition Of Entity

HALF YEAR DECEMBER 2003 (reviewed)

The following businesses were acquired during the reporting period:

Entity Date of Acquisition Type of Acquisition	Conmor 7 October 2003 asset purchase	Heavy Lift P/L 7 October 2003 share purchase	Purcell 7 October 2003 asset purchase	Holt Industries P/L 7 October 2003 share purchase	Brambles (NSW) 9 October 2003 asset purchase	Brambles (WA) 1 July 2003 asset purchase	Total Acquisitions
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
(a) Consideration							
- cash paid	2,691	1,282	4,085	6,668	2,447	276	17,449
- ordinary shares	3,516	2,750	750	8,000	-	-	15,016
- deferred payments	267	-	-	1,500	3,400	200	5,367
	6,474	4,032	4,835	16,168	5,847	476	37,832
(b) Net Assets Acquired							
- cash	-	30	-	517	-	-	547
- trade debtors	-	975	-	2,259	-	-	3,234
- inventories	17	6	4	70	14	_	111
- other current assets	-	212	18	202	52	7	491
- intangibles	7 000	489	7.055	955	C 054	-	1,444
- fixed assets	7,009 237	2,911 54	7,055 22	21,790 353	6,251 202	543 19	45,559 887
- other non current assets	231	54		353	202		887
	7,263	4,677	7,099	26,146	6,519	569	52,273
- trade creditors	-	( 290)	-	(	-	-	(,
- provisions	( 789)	( 167)	( 72)		( 672)	,	· · · ·
- other current liabilities	-	( 475)		( ', ',	-	( 00)	
- interest bearing liabilities	-	( 2,079)	( 2,192)		-	-	( 11,987)
- other non current liabilities	-	( 1,210)	-	( 1,062)	-	-	( 2,272)
	( 789)	( 4,221)	( 2,264)	( 12,159)	( 672)	( 93)	( 20,198)
Net assets acquired	6,474 ======	456	4,835	13,987	5,847	476	32,075
(c) Goodwill arising on acquisition	-	3,576	-	2,181	-	-	5,757
(d) Net Cash Effect							
Cash consideration paid	2,691	1,282	4,085	6,668	2,447	276	17,449
Cash included in net assets acquired	-	30	-	517	-	-	547
Net cash paid	2,691	1,252	4,085	6,151	2,447	276	16,902
	=========	========	========	========	========	========	========

# Notes to the Condensed Financial Statements for the Half Year ended 31 December 2003

#### 8. Statement Of Cash Flows

#### (a) Non-cash financing and investing activities

Finance Lease Transactions

During the half year ended 31 December 2003, the consolidated entity acquired plant and equipment with an aggregate fair value of \$313,500 by means of commercial hire purchases.

Shares Issued For Business Acquisitions

During the half year ended 31 December 2003, the company issued ordinary shares to the value of \$15,015,963 as part of acquiring the businesses disclosed in Note 7.

#### 9. Transaction Costs Arising From Public Equity Raising

The amount of \$3,333,858 includes transaction costs incurred in relation to the October 2003 capital raising of \$2,110,614 and capital raising costs of \$1,223,244 carried forward at 30 June 2003. The deferred capital raising costs were previously recognised as "Other Current Assets" in the 30 June 2003 financial statements. This has been reclassified to "Equity" as a reduction of the proceeds received from the capital raising in these half year financial statements as the company's capital raising activities were successful and in accordance with UIG Abstract 23 "Transaction Costs Arising on the Issue of Equity Instruments".

#### 10. Other Current Liabilities

Other current liabilities amount of \$10,211,215 includes the current portion of deferred vendor payments due within 12 months of the reporting date totalling \$7,639,751.

## **Directors' Declaration**

In accordance with a resolution of the directors of Boom Logistics Limited, I state that:

In the opinion of the directors:

- (a) the financial statements and notes of the consolidated entity:
  - (i) give a true and fair view of the financial position as at 31 December 2003 and the performance for the half year ended on that date of the consolidation entity; and
  - (ii) comply with Accounting Standards AASB 1029 "Interim Financial Reporting" and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the consolidated entity will be able to pay its debts as and when they become due and payable.

On behalf of the Board

Roderick Harmon Managing Director

Melbourne, 16 February 2004

John Robinson Chairman

## A Member Firm of PKF International

INDEPENDENT REVIEW REPORT

TO THE MEMBERS OF

BOOM LOGISTICS LIMITED A.B.N. 28 095 466 961



Chartered Accountants & Business Advisers

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## Scope

We have reviewed the financial report of Boom Logistics Limited for the half-year ended 31 December 2003. The financial report includes the consolidated financial statements of the consolidated entity comprising the company and the entities that it controlled at the end of the half-year or from time to time during the half-year. The company's directors are responsible for the financial report. We have performed an independent review of the financial report in order to state whether, on the basis of the procedures described, anything has come to our attention that would indicate that the financial report is not presented fairly in accordance with Accounting Standards AASB 1029: Interim Financial Reporting and other mandatory professional reporting requirements and statutory requirements, so as to present a view which is consistent with our understanding of the company's financial position, and performance as represented by the results of its operations and its cash flows, and in order for the company to lodge the financial report with the Australian Securities and Investments Commission.

Our review has been conducted in accordance with Australian Auditing Standards applicable to review engagements. A review is limited primarily to inquiries of company personnel and analytical procedures applied to the financial data. These procedures do not provide all the evidence that would be required in an audit, thus the level of assurance provided is less than is given in an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

#### Statement

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Boom Logistics Limited is not in accordance with:

- (a) The Corporations Act 2001, including:
- (i) Giving a true and fair view of the company's financial position as at 31 December 2003 and of its performance for the half-year ended on that date; and
- (ii) Complying with the Accounting Standard AASB 1029: Interim Financial Reporting and the Corporation Regulations 2001; and

(b) Other mandatory professional reporting requirements in Australia.

PKF

**Chartered Accountants** 

IAN P OLSON

Partner

Dated at Perth this 16<sup>th</sup> day of February 2004